"I THINK THAT'S WHY THESE
ATTRACT YOUNG PEOPLE
MORE, BECAUSE OF THE
FLAVORS AND THE COLORS":
PERCEPTIONS OF CIGARETT
PACKS AMONG MEXICAN CITY
YOUTH

Presenter: Graziele Grilo, MSc

## Background

- In Mexico, cigarette packs have ample space for branding and are prominently visible at the point-of-sale
- We explored how specific design features contribute to cigarette pack appeal among Mexican youth

#### Methods

- 15 focus group discussions held with 39 adolescent smokers and non-smokers (ages 13-17 years) and 17 young adult smokers (ages 18-24 years)
- Participants viewed two groups of cigarette packs (appealing and non-appealing) and sorted packs within groups based on their perceptions
- Data were thematically analyzed

### Results

- Packs with bold and contrasting colors are particularly appealing to youth, who associated colors with things such as candy and sports teams
- Colors also communicated the addition of flavors
- For smokers, flavors and flavor capsules increased curiosity and enhanced their smoking experience because of the cigarette's taste and smell



Institute for Global
Tobacco Control



Cigarette packs with flavors, flavor capsules and colorful designs appeal to Mexican youth, including non-smokers. Plain packaging and a flavor ban could reduce pack appeal among young people.







# www.globaltobaccocontrol.org

**Disclosure**: This work was supported with funding from Bloomberg Philanthropies' Bloomberg Initiative to Reduce Tobacco Use (Bloomberg.org). Dr. Moran serves as a paid expert witness in litigation sponsored by the Public Health Advocacy Institute against RJ Reynolds. This arrangement has been reviewed and approved by the Johns Hopkins University in accordance with its conflict of interest policies. The other authors have no conflicts to declare.

Responses regarding color, flavor, and flavor capsules

"The color combination [pink and blue Camel] is what stands out (...) because you focus on it" (male young adult, mid/high-SES)

"I think that that's why these attract young people more, because of the flavors and the colors" (male adolescent smoker, mid/high-SES)

"Because the colors pop and you can say, 'Oh, it's watermelon!'"

[Marlboro Fusion Summer]

(female adolescent non-smoker, mid/high-SES)

"I don't know why the capsule appeals to me, I feel I want to know what it tastes like" (female adolescent smoker, low-SES)

#### **Authors**:

Graziele Grilo MSc<sup>1</sup>, Joanna Cohen PhD<sup>1</sup>, Meghan Moran PhD<sup>1</sup>, Luz Myriam Reynales PhD<sup>2</sup>, Katherine Smith PhD<sup>1</sup>

1: Institute for Global Tobacco Control,
Department of Health, Behavior and Society,
Johns Hopkins Bloomberg School of Public
Health, USA

2: Instituto Nacional de Salud Pública, Mexico